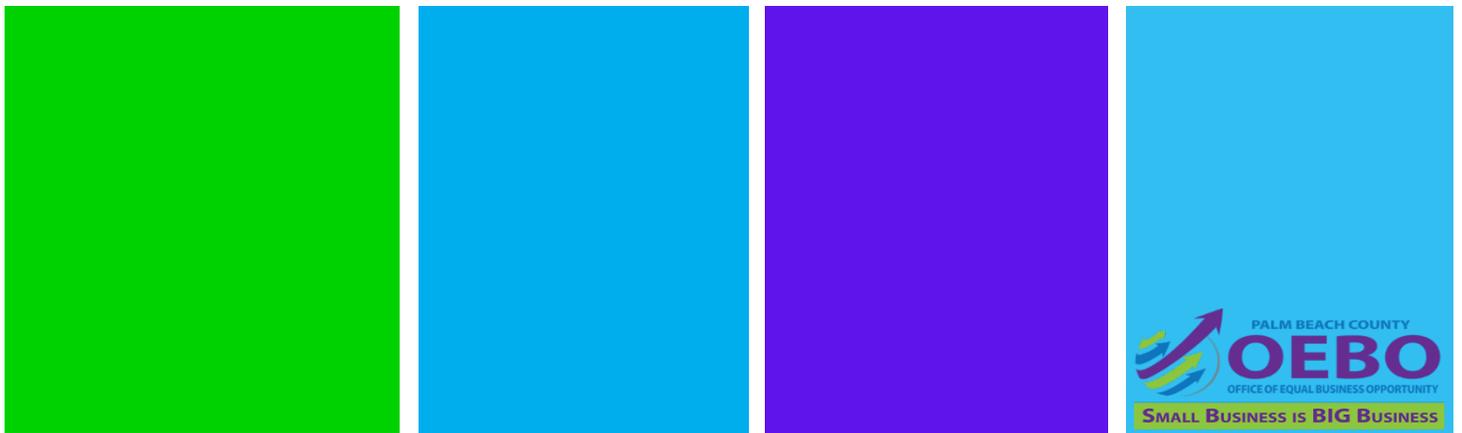


# Palm Beach County Office of Equal Business Opportunity



## Quarterly Participation Report FY 2024 (Q2)



## **OUR WHY**

To eliminate the disparity small businesses experience in public and private sector contracting.

## **MISSION**

To foster the inclusion of local S/M/WBEs in the County's procurement process which influences the economic development of the County.

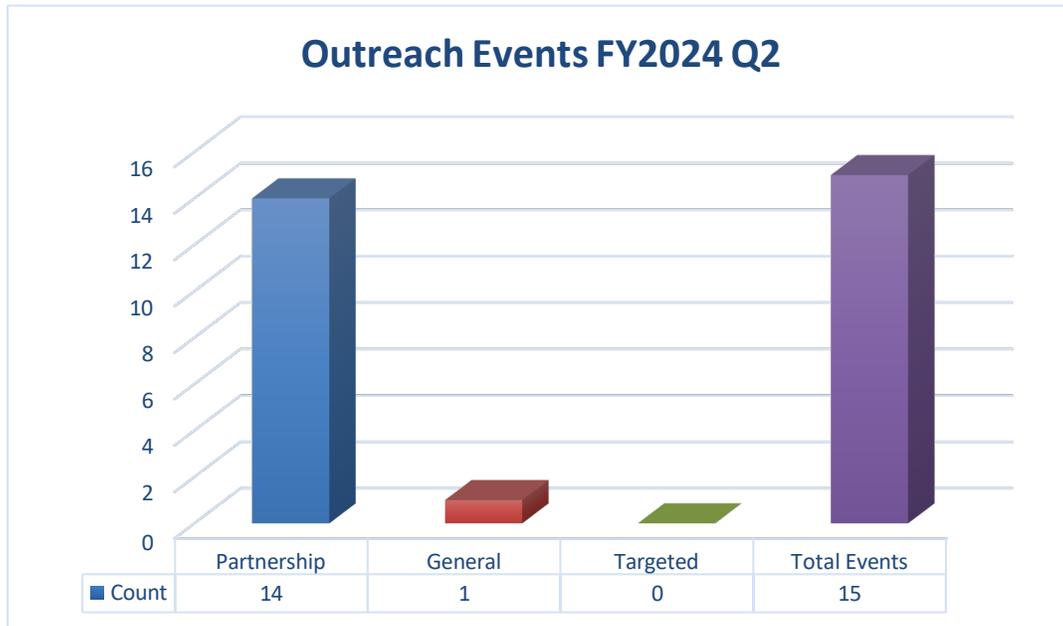
## **VISION**

To be the most valuable resource and leading advocate for S/M/WBEs throughout Palm Beach County.

## Outreach Events FY2024 (Q2)

Outreach is a tool used to generate interest in doing business with Palm Beach County and encourage S/M/WBEs to become certified vendors. The outreach events are classified into three (3) categories. **(1) General** - which refers to outreach events marketed to the general public. These events involve Business to Business networking, certification, other training, and technical assistance, etc. **(2) Partnership**, which refers to outreach in collaboration with other agencies, organizations, resource partners, etc. and **(3) Targeted** outreach focuses on specific industries for specific purposes. Notification of these events are distributed through email correspondence and outreach events.

### Outreach Events



## Certification

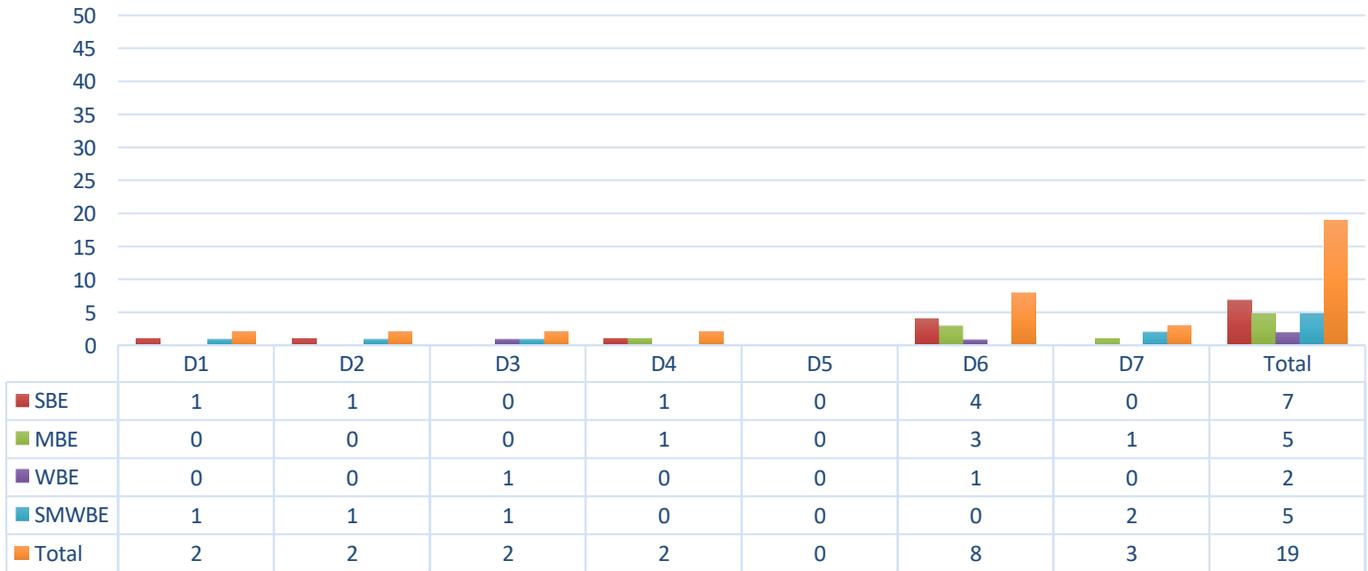
Certification is the process that OEBO uses to determine whether a firm is a bona-fide small, minority and/or women business enterprise. Firms must satisfy the eligibility criteria for certification every three (3) years to be recertified. The definitions for the SBE certification categories are as follows:

- SBE – Small Business Enterprise (Predominately White Males)
- S/WBE – Small Women Business Enterprise (Predominately White Females)
- S/MBE – Small Minority Business Enterprise (Asian, Black, Hispanic, & Other Males)
- S/M/WBE – Small Minority Women Business Enterprise (Asian, Black, Hispanic, & Other Females)

The following first three (3) charts displayed on pages four (4) and five (5) displays new and recertified vendors during FY2024 Q2 by certification type and district.

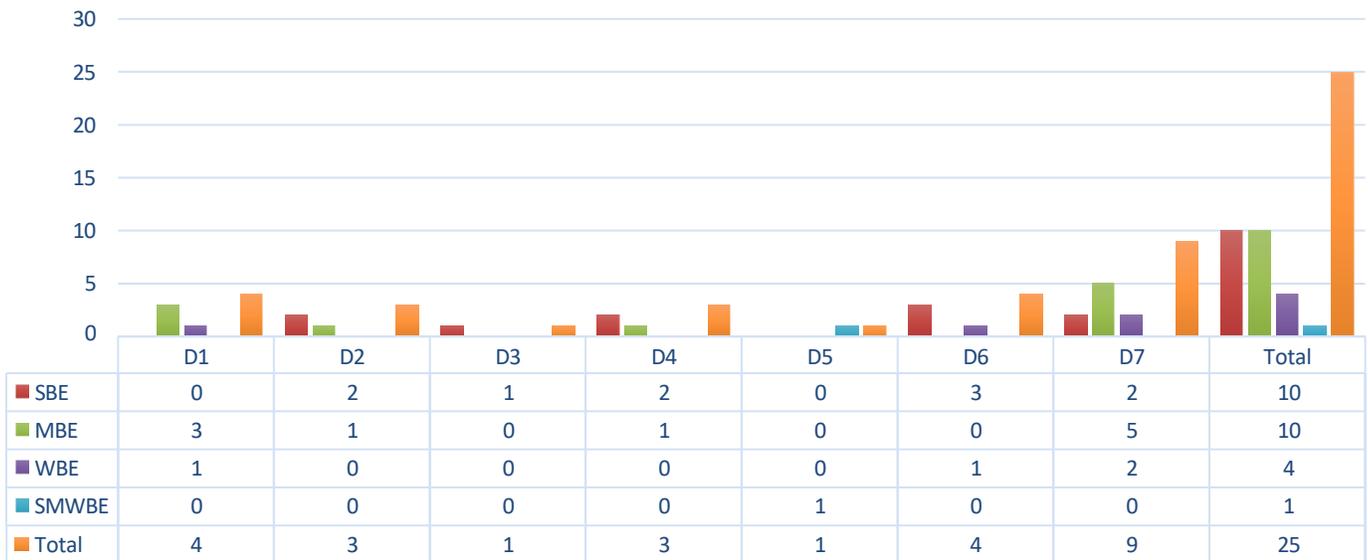
**New Certified Vendors FY2024 Q2**

**New Certified Vendors by District and Certification Type as of April 1, 2024**



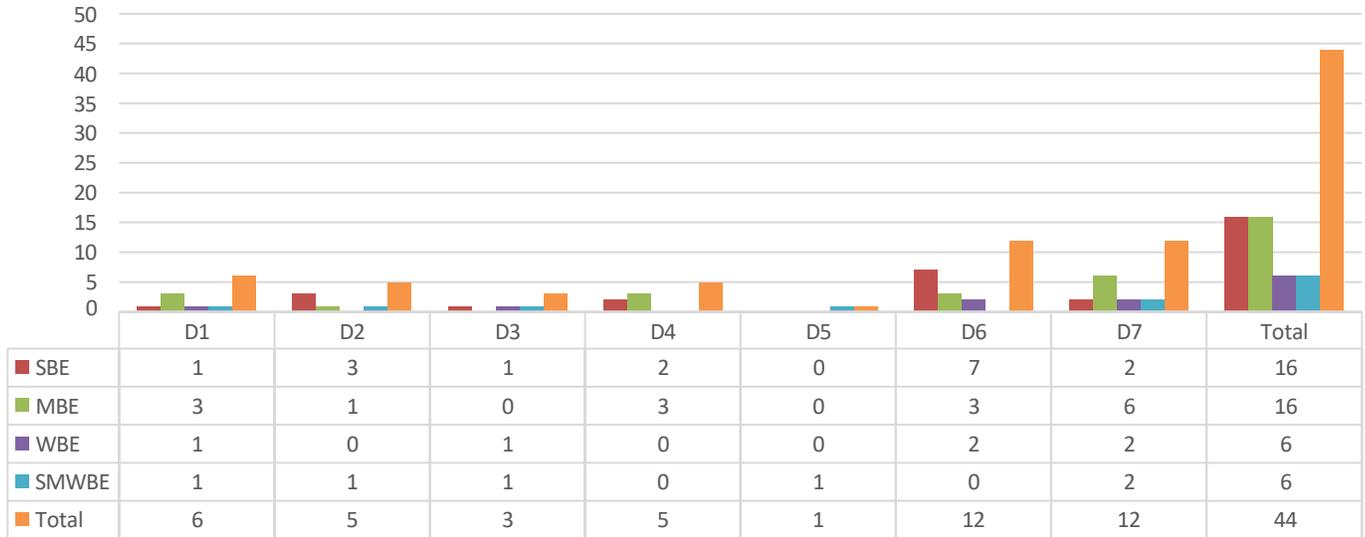
**Recertified Vendors FY2024 Q2**

**Recertified Vendors by District and Certification Type as of April 1, 2024**



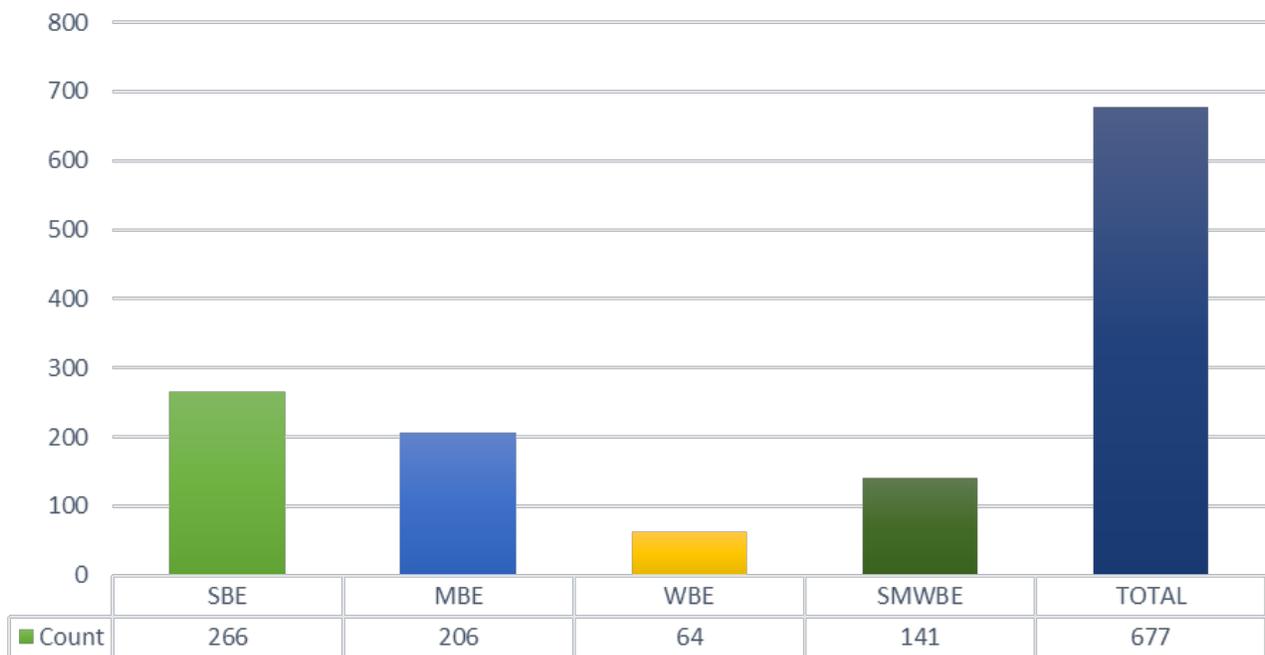
**New Certified and Recertified Vendors by District and Certification Type FY2024 Q2**

**Certified and Recertified Vendors by District and Certification Type as April 1, 2024**



**Overall Total of Certified Vendors by District and Certification Type FY2024 Q2**

**Overall Total of Certified Vendors by Certification Type as of April 1, 2024**



**CM@Risk**

The purpose of the CM@Risk program is to provide management, guidance, and training to support the growth, development, and sustainability of certified small business general contractors. The chart below displays the recent projects awarded to construction firms who have collaborated with local SBEs as part of the mentor-protégé program.

Estimated Construction Value at Bid	FDO Project Description	Contractor	SBE CM Partner	S/M/WBE	CM Fees: Pre-Construction, Construction & Overhead/Profit
\$ 22,000,000.00	45th Street Complex	D. Stephenson Construction, Inc.	Total Solutions Contractors	BL/M	20%
\$ 19,988,000.00	Main Detention Center Phase IV	Hedrick Brothers	Randolph Construction Group	BL/M	15%

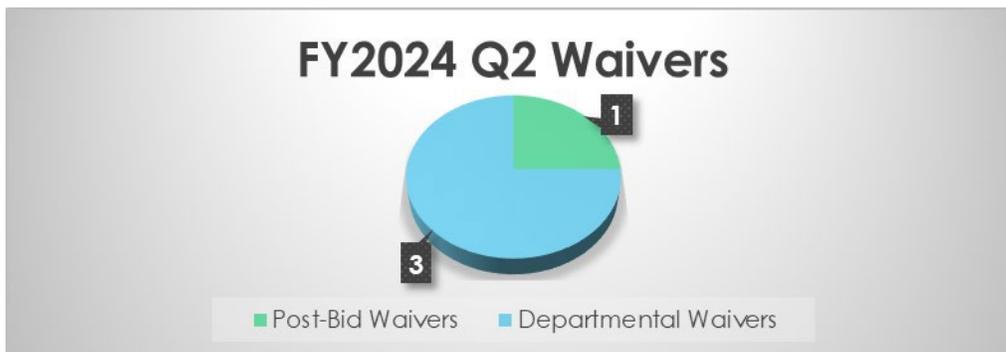
**Goal Setting**

The Goal Setting Committee (GSC) reviewed 13 proposed projects. Race and/or gender-neutral Affirmative Procurement Initiatives (API) were applied to six (6) projects and seven (7) of the items presented received race and/or gender-conscious APIs. The MBE and WBE subcontracting goals ranged from three (3) percent to 20 percent participation based on the availability of certified M/WBEs.



**Waivers**

Four (4) waivers were granted during this reporting period of which one (1) was Post-Bid and three (3) were Departmental Waivers.



### **Small/Minority/Women Business Enterprise Utilization**

The following charts on pages 7 - 9 reflect S/M/WBE participation and utilization during this reporting period. The data presented displays the overall sum of payments made to both prime contractors and subcontractors across all industries. To provide a comprehensive view of small business involvement in the County's procurement activity, the data also includes funds disbursed to small businesses related to ongoing contracts from the previous Small Business Enterprise (SBE) program, and exempt purchases and contracts awarded through the current Equal Business Opportunity (EBO) program that have been recorded since FY2019. Payments made to minority businesses include males and females. The definitions for the SBE categories are as follows:

- SBE – Small Business Enterprise (Predominately White Males)
- S/WBE – Small Women Business Enterprise (Predominately White Females)
- S/MBE – Small Minority Business Enterprise (Asian, Black, Hispanic, & Other Males)
- S/M/WBE – Small Minority Women Business Enterprise (Asian, Black, Hispanic, & Other Females)

### **Non-Exempt SBE Contract Payments**

This SBE summary report includes payments made from non-exempt agreements of the previous SBE program. The contracts under the SBE Program will continue to run until the contracts are complete.

FY2024 Q2 S/M/WBE Participation Report Non-Exempt Payments SBE Program		
Payment Classification	Total Dollars	Percent
SBE Payments	\$1,063,765.19	13.53%
WBE Payments	\$38,835.43	0.49%
MBE Asian Payments	\$221,700.89	2.82%
MBE Black Payments	\$13,226.88	0.17%
MBE Hispanic Payments	\$54,233.73	0.69%
MBE Native American	\$0.00	0.00%
S/M/WBE Payments	\$1,391,762.12	17.71%
Non-S/M/WBE Payments	\$6,467,827.31	82.29%
Total Payments	\$7,859,589.43	100%

**NOTE:**

1. Data reflect payments made as of April 1, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

**Non-Exempt EBO Contract Payments**

This EBO summary report includes payments from both formal and informal agreements that are not exempt and include an API in accordance with the current ordinance. Contracts that were not assigned an API had a total expenditure of \$9,238,557.23.

FY2024 Q2 S/M/WBE Participation Report Non-Exempt Contracts EBO Ordinance		
Payment Classification	Total Dollars	Percent
SBE Payments	\$6,942,742.33	7.48%
WBE Payments	\$1,704,044.84	1.84%
MBE Asian Payments	\$1,042,837.59	1.12%
MBE Black Payments	\$791,706.86	0.86%
MBE Hispanic Payments	\$3,187,229.76	3.44%
MBE Native American	\$46,322.00	0.05%
MBE Other	\$15,500.16	0.02%
S/M/WBE Payments	\$13,730,383.54	14.81%
Non-S/M/WBE Payments	\$79,007,916.17	85.19%
Payments w/an API	\$92,738,299.71	100.00%
Payments w/o an API	\$9,238,557.23	
Total Payments	\$101,976,856.94	

**NOTE:**

1. Data reflect payments made as of April 1, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

**Non-Exempt SBE & EBO Contract Payments**

This summary represents non-exempt purchases and consists of two types of agreements - formal and informal under the current EBO program and ongoing agreements from the previous SBE program.

FY2024 Q2 S/M/WBE Participation Report Non-Exempt Payments SBE & EBO Combined		
Payment Classification	Total Dollars	Percent
SBE Payments	\$8,133,814.92	7.40%
WBE Payments	\$1,855,930.27	1.69%
MBE Asian Payments	\$1,264,538.48	1.15%
MBE Black Payments	\$869,635.19	0.79%
MBE Hispanic Payments	\$3,241,463.49	2.95%
MBE Native American	\$46,322.00	0.04%
MBE Other	\$15,500.16	0.01%
S/M/WBE Payments	\$15,427,204.51	14.03%
Non-S/M/WBE Payments	\$94,435,905.86	85.95%
Total Payments	\$109,863,110.37	99.98%

**NOTE:**

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### **Exempt Contract Payments**

This summary report includes purchases classified as exempt, which include but are not limited to the following type of procurements: sole source, emergency, federal and state funded contracts, and agreements with municipal government and non-profit agencies.

FY2024 Q2 S/M/WBE Participation Report Exempt Contracts		
Payment Classification	Total Dollars	Percent
SBE Payments	\$989,916.08	1.03%
WBE Payments	\$783,584.20	0.82%
MBE Asian Payments	\$105,266.00	0.11%
MBE Black Payments	\$618,194.01	0.65%
MBE Hispanic Payments	\$538,604.90	0.56%
MBE Native American	\$0.00	0.00%
S/M/WBE Payments	\$3,035,565.19	3.17%
Non-S/M/WBE Payments	\$92,768,055.81	96.83%
Total Payments	\$95,803,621.00	100%

**NOTE:**

1. Data reflect payments made as of April 1, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

### **Exempt and Non-Exempt Contract Payments**

This report details all purchasing activities in the organization. It comprises payments from all types of contracts, such as exempt, non-exempt, formal, and informal, and includes both the previous and current program across all business industries.

FY2024 Q2 S/M/WBE Participation Report Exempt and Non-Exempt Contracts Combined		
Payment Classification	Total Dollars	Percent
SBE Payments	\$9,123,731.00	4.43%
WBE Payments	\$2,639,514.47	1.28%
MBE Asian Payments	1,369,804.48	0.67%
MBE Black Payments	\$1,487,829.20	0.72%
MBE Hispanic Payments	\$3,780,068.39	1.84%
MBE Native American	\$46,322.00	0.02%
MBE Other	\$15,500.16	0.01%
S/M/WBE Payments	\$18,462,769.70	8.97%
Non-S/M/WBE Payments	\$187,203,961.67	91.03%
Total Payments	\$205,666,731.37	100%

**NOTE:**

5. Data reflect payments made as of April 1, 2024.
6. Data are subject to change due to updates made post report.
7. Due to rounding, percentage may not equal 100.
8. Minority women participation are included in their respective minority groups.

**Participation by Industry FY2024 (Q2)**

The following chart lists payments made which are classified as non-exempt contracts under the current EBO Ordinance.

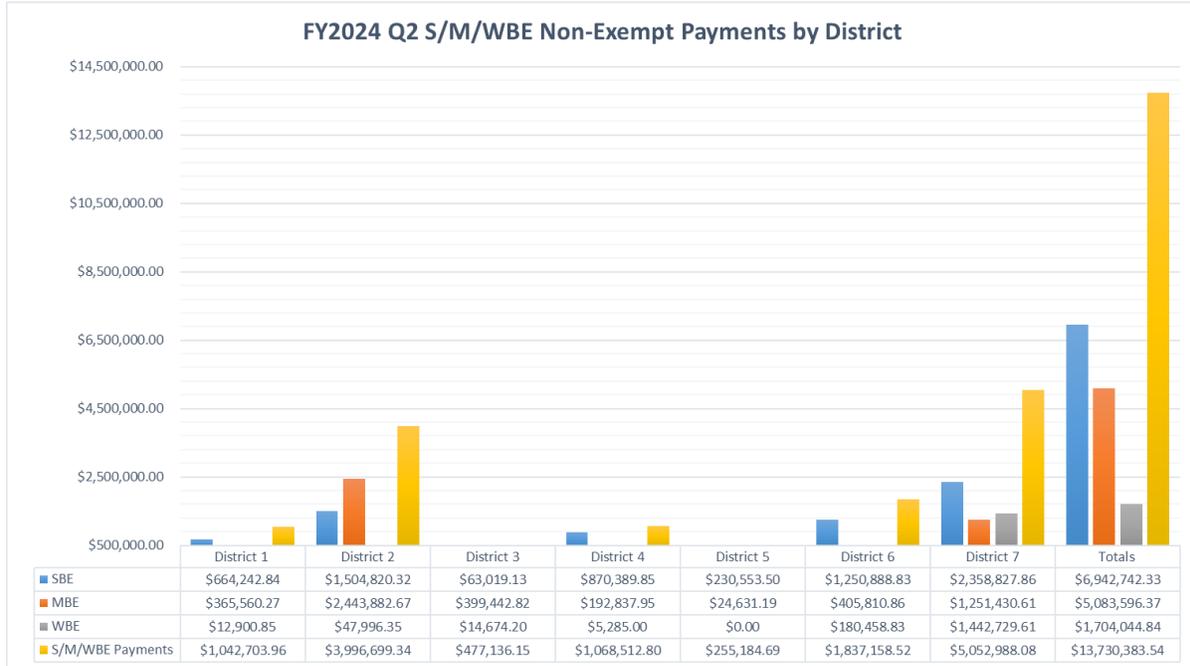
<b>FY2024 Q2 Participation Report by Industry</b>		
	<b>Payments</b>	<b>Percent</b>
<b>Construction</b>		
SBE	\$ 3,506,240.00	6.09%
MBE	\$ 2,443,464.63	4.25%
WBE	\$ 1,230,025.16	2.14%
<b>Total S/M/WBE</b>	<b>\$ 7,179,729.79</b>	<b>12.48%</b>
Non-S/M/WBE	\$ 50,374,056.58	87.53%
Total Payments	\$ 57,553,786.37	100%
<b>Goods/Services</b>		
SBE	\$ 2,079,492.18	11.59%
MBE	\$ 983,039.52	5.48%
WBE	\$ 366,963.00	2.05%
<b>Total S/M/WBE</b>	<b>\$ 3,429,494.70</b>	<b>19.12%</b>
Non-S/M/WBE	\$ 14,505,569.28	80.88%
Total Payments	\$ 17,935,063.98	100%
<b>Professional Services CCNA (Consultant's Competitive Negotiation Act)</b>		
SBE	\$ 1,337,556.15	15.97%
MBE	\$ 1,306,419.34	15.59%
WBE	\$ 94,796.68	1.13%
<b>Total S/M/WBE</b>	<b>\$ 2,738,772.17</b>	<b>32.69%</b>
Non-S/M/WBE	\$ 5,640,979.71	67.31%
Total Payments	\$ 8,379,751.88	100%
<b>Professional Services Non-CCNA</b>		
SBE	\$ 19,454.00	0.22%
MBE	\$ 350,672.88	3.96%
WBE	\$ 12,260.00	0.14%
<b>Total S/M/WBE</b>	<b>\$ 382,386.88</b>	<b>4.31%</b>
Non-S/M/WBE	\$ 8,487,310.60	95.69%
Total Payments	\$ 8,869,697.48	100%
<b>Overall Totals for All Industries Combined</b>		
SBE	\$ 6,942,742.33	7.48%
MBE	\$ 5,083,596.37	5.48%
WBE	\$ 1,704,044.84	1.83%
<b>Total S/M/WBE</b>	<b>\$ 13,730,383.54</b>	<b>14.80%</b>
Non-S/M/WBE	\$ 79,007,916.17	85.19%
Total Payments	\$ 92,738,299.71	

**NOTE:**

1. Data reflect payments made as of April 1, 2024.
2. Data are subject to change due to updates made post report.
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4. Minority women participation are included in their respective minority groups.

## Participation by Commission District FY2024 (Q2)

Summaries of the procurement payments to S/M/WBEs from non-exempt contracts by Commission Districts are presented in the chart below. This chart encompasses the overall spending across all industries, including Construction, Professional Services CCNA, Professional Services Non-CCNA and Goods & Other Services.



**NOTE:**

1. Data reflect payments made as of April 1, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.